

/ Vacancy for Business Development Manager - Pinacl

Calling sales executives with a hunter mentality to join an enthusiastic and dynamic team which offers the successful candidate excellent financial rewards; excellent salary, commission, company car, laptop, company mobile, excellent commission scheme, company pension.

Working for:

An exciting and innovative ICT provider that drives innovation from flexible managed services through reliable wireless networks to integrated managed network infrastructure solutions we give customers greater choice and underpin their success. Group Turnover circa £15.5m with 92 employees.

The job role:

Pinacl are looking to recruit dynamic, money motivated new business sales executives to hunt new business opportunities, who are capable of smashing monthly sales targets. In return you will receive uncapped commission and the chance to personally grow along with the Company.

Responsible for:

- Delivering against an agreed turnover and gross profit target
- Hunting and developing new business sales opportunities, winning new business
- Taking leads developed through our ongoing program of marketing activities and turning them into profitable sales
- Face to face meetings with potential clients to sell Pinacl solutions and services; selling data networking, compute, lines and services.

Who should apply?

The successful candidate will be driven, tenacious, different, trustworthy in line with our company values. In addition you must have:

- Proven experience within IT infrastructure
- Excellent track record in new business sales
- Consistent target success
- Outstanding relationship and personable skills

And must be:

- Persuasive, detail conscious, personable, IT literate, authoritative, decisive and ambitious.

Pinacl Holdings is IIP Silver accredited so career progression will be available together with professional qualification paths. At Pinacl we have a team of people who want to be the best, working in an exciting and dynamic environment.

How to apply:

Email CV and covering letter including current salary and commissionable earnings to recruitment@pinaclsolutions.com