



## / PINACL SUPPORT CONSULTANCY AS-A-SERVICE

### / PINACL – SUPPLEMENT AND COMPLEMENT YOUR TEAM

Your business relies on its infrastructure on a daily basis but rarely has to re-engineer it. Pinacl People gives you access to our team of highly skilled and qualified consultants to supplement and complement your team, enabling you to shorten the time to value of project delivery. Pinacl people can 'mix and match' consultant, senior consultant and lead consultant level resource to ensure the right blend of skills to match the requirements of your solution and offer you the most competitive pricing.

Implementing a new Network design is typically something customers will only do every five to ten years, so why not access our team of resource who can share their experiences of delivering world class infrastructures on a daily basis?

Our consultants are therefore specially trained to explain tricky concepts in plain language, and to base any solutions they might propose entirely on your needs and budget. Whether you have operational problems or you simply need your IT processes to deliver more efficiently, we will listen carefully to your issue, then provide expert support and guidance entirely customised to your situation.

#### / FEATURES:

##### > ACCESS TO PROFESSIONALS

By utilising an outside team dedicated only to IT, this ensures that every person who works on your network is an experienced professional capable of addressing a range of issues.

##### > TEMPORARY FOR LARGE PROJECTS

If you have a large scale project looming, then outsourcing either the full project or components of it can help get the project done in an efficient manner.

##### > DEVELOP YOUR EXISTING TEAM

Knowledge sharing from Pinacl consultants to your existing IT team can improve their knowledge base and their skills can be increased through Pinacl People.

##### > ACCESS TO LEAD CONSULTANTS

Client facing consultant with vast experience within their chosen discipline, in a project delivery and consultancy/training role.

#### / BENEFITS:

##### > COMPLEMENT YOUR EXISTING TEAM

By outsourcing or recruiting a Professional Consultant, you can gain knowledge and experience that isn't always available with in-house IT Teams.

##### > LEVERAGE THE LATEST TECHNOLOGY

Pinacl People are experts in their own fields and as a result you can leverage all the latest technology solutions to provide innovative solutions to your business needs.

##### > QUALITY ASSURED DESIGN

Pinacl People consult with your team from the early stages to ensure that the network design is thoroughly tested and fit for purpose using innovative solutions.

##### > DEPLOY HIGH PERFORMANCE SOLUTIONS

High Performance networks are a must to ensure business efficiency is at its peak and consultancy from Pinacl will offer the most efficient design.

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## / CONSULTANCY SERVICES FROM PINACL

Pinacl's Consultancy as-a-service allows senior IT leaders to obtain a wealth of knowledge and capability within the telecommunications industry. With over 20 years experience, our Consultancy services are industry leading with all of our Consultants Cisco accredited to at least CCNIE level.

## / OUR LEVELS OF CONSULTANCY

| CONSULTANT                               | SENIOR CONSULTANT                                       | LEAD CONSULTANT  |
|--|---|--|
| Subject matter expert, Cisco accredited. | Architect, design authority expert in technical fields. | Architect, design authority expert in technical Fields i.e. Cisco I.S.E. Programme leader. |

| CONSULTANCY AS-A-SERVICE                       | CONSULTANT | SENIOR CONSULTANT | LEAD CONSULTANT |
|--|------------|-------------------|-----------------|
| WiFi Surveys (passive, active, and predictive) | ✓          | ✓                 | ✓               |
| Network Health Checks                          | ✓          | ✓                 | ✓               |
| Pre-staging and Installation                   | ✓          | ✓                 | ✓               |
| Technical Training                             | ✓          | ✓                 | ✓               |
| Technical Resource Development                 | ✓          | ✓                 | ✓               |
| High Level Design                              | ✓          | ✓                 | ✓               |
| Pre-sales Support                              | ✓          | ✓                 | ✓               |
| Network Security                               |            | ✓                 | ✓               |
| Low Level Design                               |            | ✓                 | ✓               |
| Cloud Integration                              |            | ✓                 | ✓               |
| Digital Transformation                         |            |                   | ✓               |
| Roadmap/Strategy                               |            |                   | ✓               |
| Network Architecture and Design                |            |                   | ✓               |